



# FOUNDATION AND DEVELOPMENT OF A LIFE SCIENCE COMPANY

## NOVEMBER 28<sup>TH</sup>— DECEMBER 04<sup>TH</sup> 2018

This Workshop offers practical training in topics and processes related to the creation and development of a life science company.

Trainer - <u>Manuel Vega</u> — a seasoned professional in the life science sector; with double educational background (in scientific research and in business administration) and 25 years' experience in running-starting-advising technology companies and in qualifying R&D projects with potential for value.

### Agenda:

#### Day 1: November 28<sup>™</sup>

08.30 – 09.00 h Training Course Presentation; Group Presentation

09.00 – 10.30 h Project Maturation; Strategy

10.30 – 10.45 h Coffee break

10.45 – 12.45 h Intellectual Property

12.45 – 13.45 h Lunch

13.45 – 14.45 h Presentation. Selection of Groups.

14.45 – 16.45 h Intellectual Property

16.45 – 17.00 h Coffee break

17.00 – 18.00 h Entrepreneurship; Business Model

#### Day 2 : November 29<sup>™</sup>

08.30 - 10.30 h Business Plan; Start-up Creation

10.30 – 10.45 h Coffee break

10.45 – 11.45 h Fund raising and Financing

11.45 – 12.45 h Analysis of legal-business documents

12.45 – 13.45 h Lunch

13.45 – 15.45 h Scientists work

15.45 - 16.00 h Coffee break

16.00 – 18.00 h Analysis of legal-business documents

#### November 30<sup>™</sup>

Homework for Scientists. M. Vega will make themselves available to work together with Scientists, if solicited by Scientists. 10.00 – 12.00 Presentation of the investment landscape in Poland – ABAN-Fund (www.abanfund.vc)

#### Day 3: December 3<sup>™</sup>

08.30 – 10.30 h Organization and Management; Business

and Corporate Development

10.30 - 10.45 h Coffee break

10.45 – 11.45 h Product Development

11.45 – 12.45 h Analysis of legal-business documents

12.45 – 13.45 h Lunch

13.45 – 15.45 h Scientists work

15.45 – 16.00 h Coffee break

16.00 – 18.00 h Valuation - Analysis of company value

#### Day 4: December 4<sup>™</sup>

08.30 – 10.00 h General Revision. General Questions.

10.00 – 10.15 h Coffee break

10.15 – 11.45 h General Questions.

11.45 – 12.45 h Scientists work.

12.45 – 13.45 h Lunch

13.45 – 15.45 h Scientists work.

15.45 – 16.00 h Coffee break

16.00 – 18.00 h Role-play negotiations

Online registration for <a href="http:bit.ly/ls2018cittru">http:bit.ly/ls2018cittru</a> by November 23<sup>TH</sup>, 2018.

**VENUE: FACULTY OF BIOCHEMISTRY, BIOPHYSICS AND BIOTECHNOLOGY** 

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